

CURRICULUM VITAE

Name: Francesco Carmelo Pio Caruso
Born: September 17, 1972, in Garfield Heights, Ohio (U.S.A.)
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Citizenship: American and Italian

PROFESSIONAL EXPERIENCE

Period: May 2024 – March 2026
Company: Aramark Healthcare+
Activity of company: Food service provider
Position and responsibilities: Patient Service

Period: 2012- 2019
Company: FIMREX di F. Caruso, Piazza Stazione 4, 98070 Torrenova (ME) – Italy
Activity of company: Marketing and Services
Position: Managing Director
Job and responsibilities: Company Management, Purchasing, Sales and Marketing:

- Promotion of company and product;
- Sales and Purchasing;
- Market research and research of potential customers and suppliers;
- Communication system (Price Lists, Technical Catalogues, Brochures, Business Cards, Website, Advertisement, Gadgets, etc.)
- Planning from A to Z and attending Events (Exhibitions, Seminars, Conferences);
- Selection and reservation of space
- Obtaining and learning event regulations
- Ordering services
- Stand building and dismantling
- Transport, Set-up and Break-down of Products and material
- Catering and Cleaning Services
- Flights and Hotels
- Exhibition catalogue, Exhibitor badges, Invitations and Visitor badges, Parking vouchers, etc.
- Interact with event visitors, provide company and product information and generate sales leads;
- Uploading leads on CRM program and submitting leads to local area sales representative;
- Initial follow up of visitors and incentivize inquiries;
- Research and visit potential suppliers, gather information about company, product, market presence and opportunities.
- Public relations, Customer care, and service.

Period: 1996– 2011
Company: Plastitalia S.p.A., Via Ferrara, 98061 Brolo (ME)– Italy
Activity of company: Producer of polyethylene fittings for water, gas, and sewage pipelines
Position: Export Manager
Job and responsibilities: Export and Marketing:

- Promotion of company and product;
- Sales and Purchasing;
- Market research and research of potential customers and suppliers;
- Planning from A to Z and attending Events (Exhibitions, Seminars, Conferences);
 - o (See list above for detailed responsibilities)
- Obtaining Company Quality Management ISO 9001 and International Product Quality certifications and approvals;
- Public relations, customer care, and service.

Temporary jobs:

Period: 2024 (PCNA at Cleveland Clinic, Medina OH)
Period: 2021 (Manager at Denny's Restaurant)
Period: 2020 (Retail Worker at Giant Eagle)
Period: 1990– 1995 (Bartender, Assistant chef, Caregiver, Custodial worker, Warehouse worker)

EDUCATION and TRAINING: Graduated in 1993 at Technical High School for Accountants, Dante Alighieri in Italy

CPR CERTIFIED: Certification eCard code 245416755275 issued by the American Heart Association

LANGUAGES: Bilingual (English and Italian)

SKILLS:

- **Communication:** Good communication skills having worked where teamwork is essential.
- **Organization and Management:** Good organizational and management skills having been responsible for organizing and attending exhibitions, events, and seminars and being accountable for the export department team of 15 people.
- **Computer:** Good knowledge of Windows and Microsoft Office

COUNTRIES VISITED:

- **America:** United States and Canada
- **Europe:** Italy, Spain, England, Scotland, France, Holland, Belgium, Switzerland, Germany, Austria, Denmark, Norway, Sweden, Finland, Greece, Bulgaria, Albania, Bosnia and Herzegovina, Serbia, Slovakia, Czech Republic, Romania, Poland, Estonia, Lithuania, Russia, Ukraine, Turkey, Malta, Cyprus
- **Middle East:** Georgia, Israel, Kazakhstan, Syria, United Arab Emirates
- **Far East:** China, Hong Kong, India, Thailand
- **Africa:** Morocco, Egypt

FREE TIME:

- Sports (baseball, basketball, football, soccer, athletics);
- Music (drums);
- Traveling